



LA VIE CONTINUE AVEC NOUS

**PRESS RELEASE**

**2006 SALES BEAT TARGET AT €415m (+34.2%)**

**ORGANIC GROWTH: +14.4%**

**ORPEA IS ASSOCIATING ITS EMPLOYEES WITH THE SUCCESS OF ITS DEVELOPMENT**

**Puteaux, 30<sup>th</sup> January 2007:** The ORPEA group, a leading player in long-term care (nursing homes), post-acute care and psychiatric care, today announced its sales for its FY 2006 to 31<sup>st</sup> December 2006 as well as the creation of a free share allocation programme for the Group's employees.

- **2006 sales**

in €m	Annual			Quarterly		
	2006	2005	Δ	Q4 2006	Q4 2005	Δ
<b>France</b>	386.9	306.6	<b>+26.2%</b>	102.9	85.9	<b>+19.8%</b>
% of total sales	93.2%	N.S.		91%	N.S.	
<b>International</b>	28.1	2.6	N.S.	10.2	0.7	N.S.
% of total sales	6.8%	N.S.		9%	N.S.	
<b>Total sales</b>	415.0	309.2	<b>+34.2%</b>	113.1	86.6	<b>+30.6%</b>
Organic growth			<b>+14.4%</b>			<b>+12.5%</b>

Yves Le Masne, Group COO, comments: "The ORPEA group again recorded a substantial increase in activity in 2006, with sales of €415m, up 34.2%. The most recent guidance foresaw sales of €400m. This performance is due to solid organic growth of 14.4% and a targeted facility acquisition development strategy, both in long-term care and in temporary care. FY 2006 also illustrates the growing share of international activity, which now represents 7% of total sales. ORPEA will actively pursue in 2007 its organic and external development. The company will publish on 13<sup>th</sup> March an update of its development plan and its 2007 sales guidance."

- **Free share allocation programme for the Group's employees**

ORPEA has decided to set up a new profit-sharing programme in order to associate 3,000 of its employees with the Group's success by distributing 32,000 shares amongst them, representing 0.2% of the company's equity.

This programme extends an initial profit-sharing scheme implemented in 2000. As a service provider, and in order to maintain the best quality of health care and attentiveness to its patients and residents, ORPEA pays close attention to the mobilisation of its personnel, by developing their loyalty and by offering them qualifying training and career plans. The attention the Group pays to training makes it possible to optimise both the quality of the care provided to patients and residents, and employees' professional paths. Within this framework, ORPEA created in 2004, in Saint-Rémy-lès-Chevreuse south of Paris, a nursing assistant training institute, and accompanies close to a hundred employees each year within the framework of the *Validation des Acquis de l'Expérience* (validation of skills) programme.

Doctor Jean-Claude Marian, Group Chairman, concludes: *"This free share allocation scheme for employees is part of the Group's proactive corporate and social policy. ORPEA is intent on recognising the work and high level of professionalism of its teams, and developing loyalty within a workforce that is vital to the Group's success by working every day to improve the quality of care and the wellbeing of residents and patients. In coming years, ORPEA will continue its efforts to associate the individual contribution of each employee with the Group's successful continuation of its development both in France and Europe."*

**Next press releases:**

**Update on development: Tuesday 13<sup>th</sup> March 2007, before market opening**

**2006 annual results: Wednesday 25<sup>th</sup> April 2007, before market opening**

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**About ORPEA** ([www.orpea-corp.com](http://www.orpea-corp.com)): Listed on Euronext Paris since April 2002, the ORPEA Group is one of the most important players in the Long-Term Care and Post-Acute Care sectors. ORPEA had a unique network of healthcare facilities with a total of 16,003 beds (11,381 of them operational) on 174 sites as at 1<sup>st</sup> September 2006, including:

- 12,820 beds, including 3,229 currently being restructured or under construction, spread across 137 sites for long-term care (nursing homes),
- 3,183 beds, including 1,383 currently being restructured or under construction, spread across 37 sites for post-acute care (medium-term clinics and psychiatry).

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Reuters: **ORP.PA** - Bloomberg: **ORP FP**



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