

## PRESS RELEASE

# MAJOR DEVELOPMENTS OVER THE LAST 6 MONTHS:

+1,665 BEDS

# A EUROPEAN NETWORK OF 21,403 BEDS, REPRESENTING 1 BILLION € IN REVENUE BY 2011 2008 REVENUE TARGET: €665m

# Puteaux, 18<sup>th</sup> March 2008

The ORPEA group, a leading player in Long-Term Care (nursing homes), Post-Acute Care and Psychiatric Care, today announced that it has increased its network by a further 1,665 beds over the last 6 months thanks to further long-term and medium-term care authorisations and acquisitions, bringing its European network to 21,403 beds.

#### New developments over the last 6 months

ORPEA's network has thus increased by 1,665 beds, corresponding to 16 new facilities, and extension of existing facilities.

The 1,665 new beds are split as follows:

- France: 805 beds, corresponding to 8 facilities (4 under construction and 4 operational), and further authorisations.
- o **Belgium**: 580 beds, corresponding to 5 facilities (2 under construction and 3 operational).
- o **Italy**: 180 beds, corresponding to 2 facilities (1 under construction and 1 operational).
- Spain: 100 beds, corresponding to 1 facility to be renovated.

These new developments clearly reflect the dynamic, yet cautious, policy of ORPEA's teams:

- Almost 40% of these new beds are new authorisations, notably abroad. This of course entails construction time; these beds will be fully operational in 2 or 3 years, but they clearly create substantial value-added. They reflect confidence in the professionalism on know-how of ORPEA's teams from the regulatory authorities in France as well as in the other countries in which the Group operates.
- 60% of these recent developments are one-off acquisitions meticulously chosen from numerous opportunities, with permanent and special care given to analysing their short- or medium-term potential.

#### A European network of 21,403 beds

The Group's European network of facilities therefore now includes the following:
21,403 beds spread over 229 sites,
17,369 operational (2,844 of them being renovated) + 4,034 under construction

	TOTAL	France	Spain	Belgium	Italy	Switzerland
Operational beds	17,369	13,886	1,776	1,006	626	75
of which currently being renovated	2,844	2,440	100	201	66	37
Beds under construction	4,034	3,287	0	409	338	0
Total number of beds	21,403	17,173	1,776	1,415	964	75
Number of sites	229	189	17	13	9	1

Yves Le Masne, Chief Operating Officer, commented: "With a network now consisting of 17,369 operational beds, ORPEA anticipates 2008 revenue of €665m whilst maintaining a solid level of profitability. This development framework, rigorously controlled, will enable ORPEA to pursue its expansion within the limits of its financing capacities. Furthermore, the growth reservoir of close to 7,000 beds (being renovated or under construction), representing 32% of the total network, gives increased visibility to the Group's medium- and long-term prospects. With this broadened scope, and of course without taking into account further new developments, ORPEA will reach revenue of one billion euros by 2011."

Doctor Jean-Claude Marian, Chairman and Chief Executive Officer, concluded: "With 21,403 beds, ORPEA has doubled its capacity in a little more than three years by combining selective acquisitions and new authorisations. Moreover, ORPEA has securely implanted its business model in three major neighbouring European countries, by deploying via substantial authorisations (more than 500 beds in the last 6 months) the model it has successfully developed in France over the last decade. Remarkable visibility doped by demographic trends and very little sensitivity to the vagaries of the economic and financial environment are ORPEA's structured edges that will result in further solid and profitable growth in years to come."

Next Press Release: 2007 Full-Year results: 23<sup>rd</sup> April 2008 before market opening

**About ORPEA (**<u>www.orpea.com</u>**)**: Listed on Euronext Paris since April 2002 and recently promoted to the Deferred Settlement Service, the ORPEA group is a leading player in the Long-Term Care and Post-Acute Care sectors. As of 1<sup>st</sup> March 2008, the Group has a unique European network of healthcare facilities, with 21,403 beds (17,283 of them operational) across 229 sites, including:

- 17,173 beds in France: 13,886 operational (including 2,440 being renovated) + 3,287 under construction, spread across 189 sites.
- 4,230 beds in Europe (Spain, Belgium, Italy and Switzerland): 3,483 operational (including 404 being renovated) + 747 under construction, spread across 40 sites.

Listed on Euronext Paris Compartment A of NYSE Euronext - ISIN: FR0000184798

Member of the SBF 120 index and SRD

Reuters: ORP.PA - Bloomberg: ORP FP

### **Investor Relations**

NewCap. Emmanuel Huynh/Steve Grobet Tel: +33 (0)1 44 71 94 94 orpea@newcap.fr ORPEA Yves Le Masne COO Tel: +33 (0)1 47 75 78 07